



MEMORANDUM

TO: Brown's Creek Watershed District Board
 FROM: Karen Kill
 RE: iPad Replacement
 DATE: February 9, 2024

Background

Brown's Creek Watershed District Board has requested costs for replacing the 2016 district iPads.

Issue:

In reviewing the current options with an Apple representative, it appears that the 10.9 inch iPad Air would be a good choice for the district if we are planning a similar replacement schedule in the future (~5-8 years).

The attached two quotes list the same iPads, but two different case options: one with keyboard and one without. The representative also included AppleCare+ and Apple Pencil (\$119 each).

Options for seven iPad Air	Protective Case/No Keyboard (+490)	Protective Case With Keyboard (+\$1953)
No Protection Plan (\$3843)	\$4,333	\$5,796
With Protection Plan (\$3843+\$483)	\$4,816	\$6,279

The current maximum trade in value for iPad Air 2 is \$45, pending a device inspection. This would be a maximum trade in value of \$270 for the existing six BCWD iPads.

Product information from Apple.com

AppleCare+ protection plan information:

Every iPad comes with one year of hardware repair coverage through its limited warranty and up to 90 days of complimentary technical support. AppleCare+ extends your iPad, Apple Pencil, and Apple-branded iPad keyboard coverage and includes unlimited incidents of accidental damage protection. Each incident is subject to a service fee of \$49 for iPad and \$29 for Apple Pencil or Apple-branded iPad keyboard. In addition, you'll get 24/7 priority access to Apple experts by chat or phone.

Managers:

Klayton Eckles, President • Celia Wirth, Vice-President • Chuck LeRoux, Secretary • Gerald Johnson, Treasurer • Debra Sahulka



Apple Pencil (2nd generation) information:

Apple Pencil (2nd generation) delivers pixel-perfect precision and industry-leading low latency, making it great for drawing, sketching, coloring, taking notes, marking up PDFs, and more. And it's as easy and natural to use as a pencil. Magnetically attaches and pairs to iPad for charging.

Apple Magic Keyboard:

It features an incredible typing experience, a trackpad that opens up new ways to work with iPadOS, a USB-C port for pass-through charging, and front and back protection. The Magic Keyboard has a floating cantilever design, allowing you to attach iPad Pro and iPad Air magnetically and to smoothly adjust it to the perfect viewing angle for you.

Folds into a case to provide front and back protection for traveling with iPad Pro and iPad Air.

Protective Case:

(equivalent of existing case) STM Dux Plus for iPad Air (4th generation) has been designed to withstand the rigours of the classroom, work, or everyday environment. Tested to exceed U.S. Mil-Std 810G drop tests, the Dux Plus also features integrated Apple Pencil wireless charging and storage, STM's patented magnetic closure, and transparent back for easy customization.

Requested Action:

Consider replacement iPad options and disposal of existing iPads.

Managers:

Klayton Eckles, President • Celia Wirth, Vice-President • Chuck LeRoux, Secretary • Gerald Johnson, Treasurer • Debra Sahulka

**Quote:**2212602690 –
18000011489699**Date:**

Thursday, February 08, 2024

Valid until:

Saturday, March 09, 2024

Prepared for:

Karen Kill

Brown's Creek Watershed
District

455 Hayward Ave North

Oakdale, MN 55128

karen.kill@mnwcd.org

Customer ID: 18000011489697

Ship to:

Karen Kill

Brown's Creek Watershed
District

455 Hayward Ave North

Oakdale, MN 55128

Prepared by:

Scott Reagan Reichmann

Apple Business Team

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rosedalebusiness@apple.com

Product / Description	Qty	Price	Total
10.9-inch iPad Air Wi-Fi 64GB – Space Gray MM9C3LL/A	7	\$549.00	\$3,843.00
AppleCare+ for iPad Air (5th generation) SEJA2LL/A	7	\$69.00	\$483.00
Apple Pencil (2nd Generation) MU8F2AM/A	7	\$119.00	\$833.00
STM Dux Plus for iPad Air (4th generation) – Black HPKU2ZM/A	7	\$69.95	\$489.65
		Subtotal	\$5,648.65
		Estimated Total (USD)	\$5,648.65

Additional Notes

The current maximum trade in value for iPad Air 2 is \$45, pending a device inspection.

Terms and Conditions

This is a quote invoice, not a receipt of purchase. The applicable sales tax and any additional surcharges (such as recycling fees) are subject to verification and will be reflected on your final invoice.

Product availability and pricing are subject to change without notification. The configurations and pricing noted in this quote are generally valid for up to 30 days, and are specifically intended for purchase by the entity indicated above. Quotes that reflect promotional or special sales event discounts are valid only for the duration of the promotion or special sales event.

Consideration for business pricing is made based on the type of product, the quantity and the availability of the products ordered. For further information regarding this proposal, please contact your Apple Business Team. Our full sales and refund terms and conditions can be found at

<https://www.apple.com/legal/sales-support/>.

**Quote:**2212602377 –
18000011489699**Date:**

Thursday, February 08, 2024

Valid until:

Saturday, March 09, 2024

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Apple Pencil (2nd Generation) MU8F2AM/A	7	\$119.00	\$833.00
Magic Keyboard for iPad Pro 11-inch (4th generation) and iPad Air (5th generation) – US English – Black MXQT2LL/A	7	\$279.00	\$1,953.00
		Subtotal	\$7,112.00
		Estimated Total (USD)	\$7,112.00

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